



# Welcome

## Annual General Meeting Carl Zeiss Meditec AG

Thursday, 21 March 2024

# 348.1

million Euro EBIT in fiscal year 2022/23

# 16.7%

EBIT margin in fiscal year 2022/23



# Ophthalmology

# Microsurgery

**1,576.5**

**512.8**

million Euro revenue in fiscal year 2022/23

million Euro revenue in fiscal year 2022/23

**+7.3%**

sales growth

**+18.3%**

sales growth

**47.9 %**  
of total revenue



**24.8 %**  
of total revenue

**27.3 %**  
of total revenue

## APAC

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**1,001.2**  
million Euro sales

**+4.6%**  
sales growth

## EMEA

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**517.3**  
million Euro sales

**+12.7%**  
sales growth

## Americas

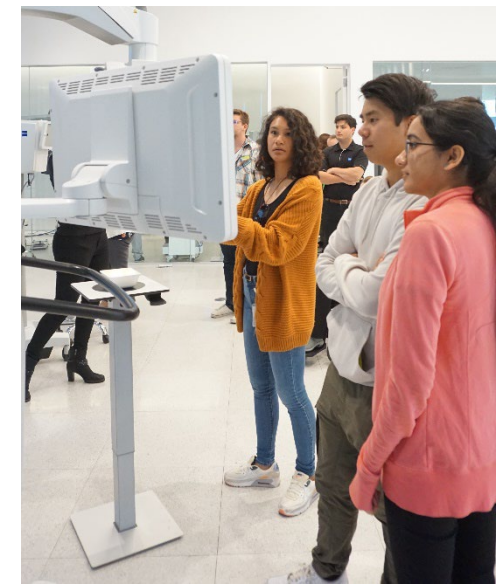
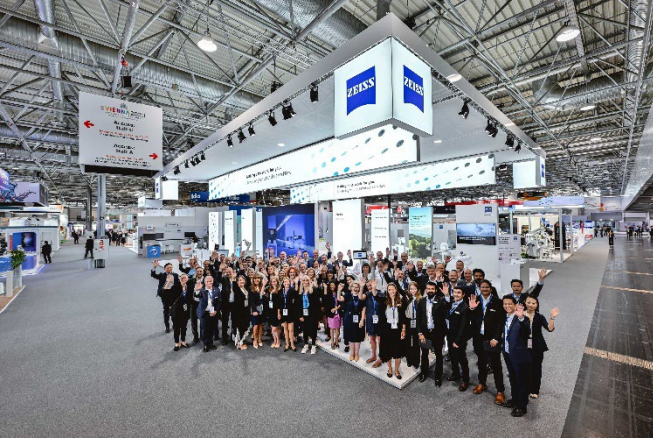
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**570.7**  
million Euro sales

**+17.2%**  
sales growth

**2,089.3**

million Euro revenue in fiscal year 2022/23



**1**

**INNOVATIVE STRENGTH**

**2**

**CUSTOMER FOCUS**

**3**

**LONG-TERM CORPORATE STRATEGY**

**INNOVATIVE STRENGTH**

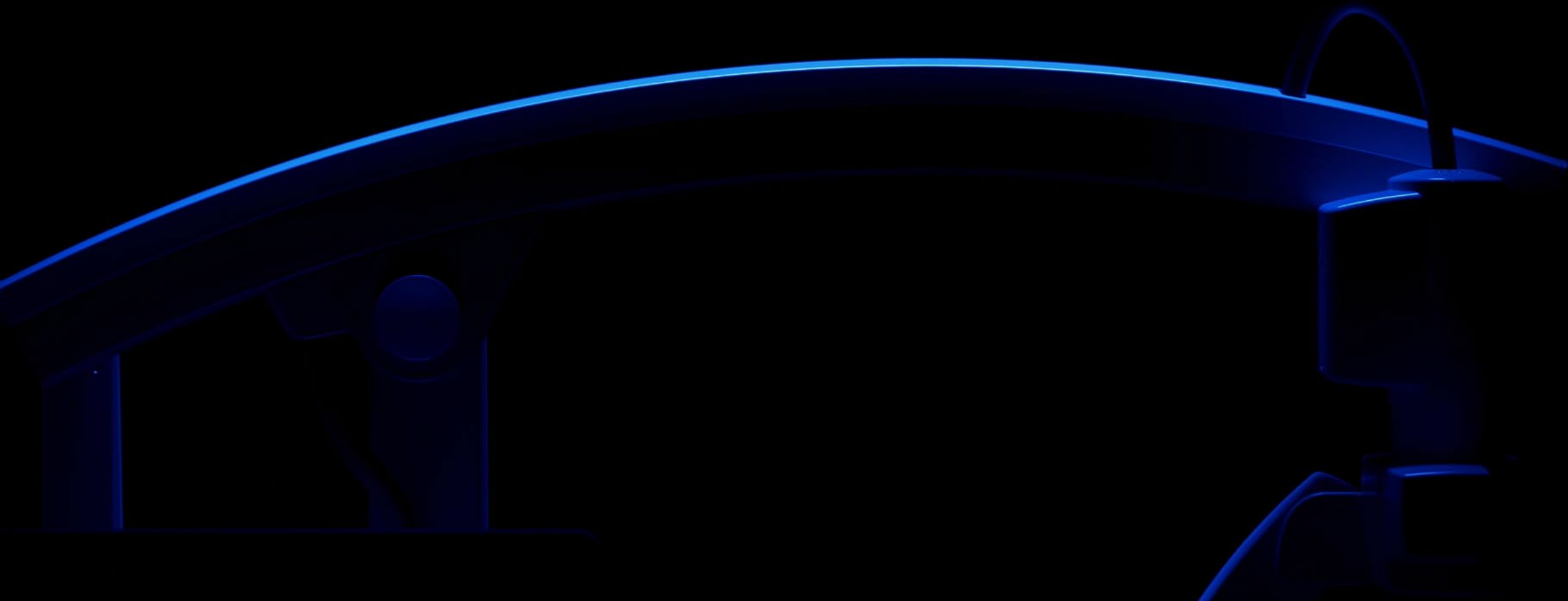


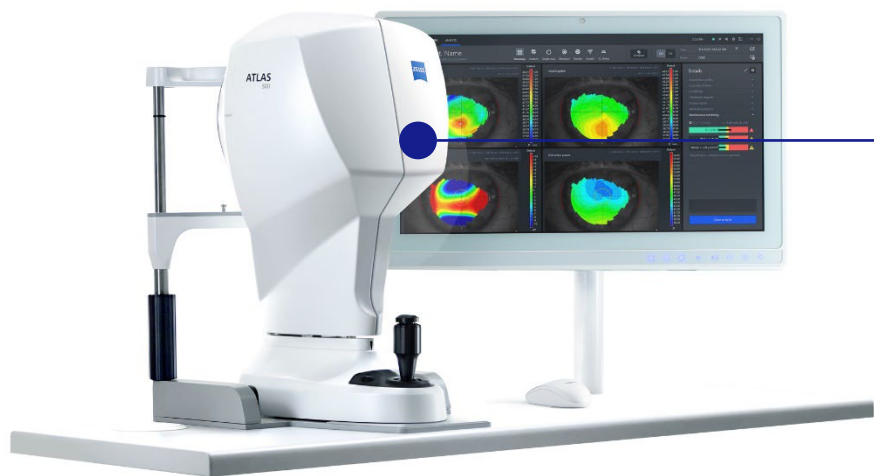


INNOVATIVE STRENGTH



INNOVATIVE STRENGTH





**ZEISS  
ATLAS 500**

corneal topography system

**ZEISS  
AT ELANA 841P**

hydrophobic trifocal IOL



**ZEISS  
VISULAS combi**

laser for photocoagulation

By 2050, number of people over 60 years will rise to over

# 2 Billion

# 10 Million

qualified healthcare professionals will be in shortage worldwide in 2030



Our partnership enables us to develop precision therapies to deliver the right treatment for the right patient at the right time to prevent vision loss by intervening before irreversible damage occurs.

*Ulrike Graefe-Mody, Ph.D.  
Head of Retinal Health, Boehringer Ingelheim*

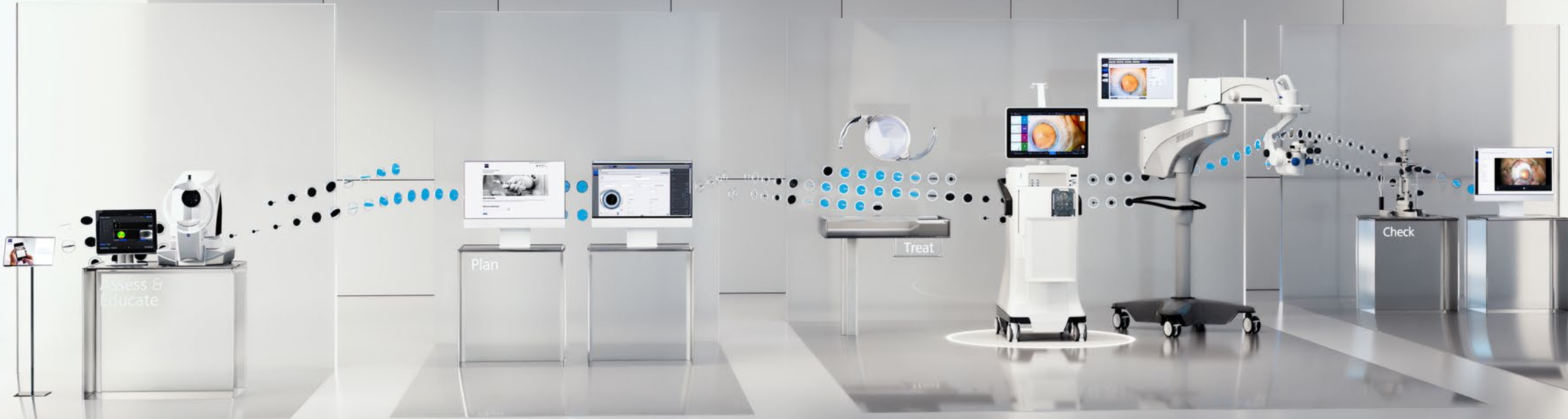


ZEISS has enabled Artificial Intelligence analytics in ophthalmic diagnostic devices for over 25 years. For example, the early Swedish Interactive Thresholding Algorithm (SITA) introduced in the late-1990s is considered AI of US Food and Drug Administration definition.

SITA allows faster test time in ZEISS Humphrey Field Analyzer (HFA) threshold testing.

New generation of Perimetry  
**ZEISS Humphrey Field Analyzer 3**  
with SITA

# ZEISS Cataract Workflow



**16.7%**

of sales invested in research & development



# ZEISS Retina Workflow

## Assess & educate

ZEISS SL 800 and  
SL Imaging Solution



## Plan.

ZEISS CIRRUS OCT 6000  
ZEISS CLARUS 700



## Treat.

ZEISS VISULAS Green  
ZEISS ARTEVO 800



## Check

ZEISS Retina Workplace



**1.10€**

dividend per share



# Share Buyback Program

Begin

Volume

Purchased to date

**February 9,  
2024**

**up to 150  
million €\***

**164,200  
shares**

**~ 1,7 %**

of share capital  
(status January 29, 2024)

\* dependent on share price performance and development of net liquidity

# 475.0

million Euro revenue in Q1 2023/24

## +1.0%

revenue growth yoy

## 43.5

million Euro EBIT

## 9.2%

EBIT margin



Maßstäbe setzen. Messtechnik  
Set standards. Metrology

ZEISS Metrology is a leading provider of metrology solutions for manufacturing and research. Our products and services are used by leading companies in various industries to ensure high precision and quality. We are committed to innovation and excellence in metrology.



**Thank you!**



# **Annual General Meeting Carl Zeiss Meditec AG**