



**IMPORTANT SERVICE NOTICE**  
**Effective September 1, 2014**

Thank you for your continued partnership with ZEISS, and for allowing us to serve the needs of your organization. According to our records, you are the owner of an **OPMI® 6 surgical microscope**. As you may be aware, we have fully supported this excellent model for many years. Unfortunately at this time, due to the obsolescence of numerous parts, we can no longer support service needs for this legacy unit.

We understand that this situation may impact your organization. With that in mind, we would like to make you a special offer to trade in your current surgical microscope for a new OPMI Lumera® surgical microscope. This proposal is exclusive to you as a holder of a current ZEISS service agreement.

Purchase or lease a new OPMI Lumera® surgical microscope, and you will receive\*:

- Up to \$26,000 trade-in for your current surgical microscope
- One FULL year warranty
- FREE installation and removal of existing surgical microscope

We hope that you will take advantage of this exclusive, one-time offer. We know that you will be pleased with your new surgical microscope, which offers so many advantages over the older, legacy units. These include:

- Legendary ZEISS apochromatic optics that provide the sharpest, most color correct view of the surgical field
- Patented SCI™ technology that uniquely maximizes contrast and detail recognition with a brilliant red reflex
- Xenon illumination that provides the whitest, most natural light for greater detail recognition and accurate color rendition†
- Integrated design where HD video, inverters and other modular options are fully integrated into the microscope, translating to lower stack height, maximum light transmission and better ergonomics†
- Compatibility with unique ZEISS technologies like the CALLISTO eye® Computer-Assisted Cataract Surgery system and RESIGHT™ non-contact fundus viewing system

Thank you for your business and your continued loyalty. We hope that you will grant us the privilege of continuing our partnership with you for many years ahead. If you have any questions regarding this announcement, you may reach us by calling us toll free at 1 800-442-4020.

Sincerely,

Thomas Fry  
Vice President, Customer Care Sales

\*This offer is exclusive to holders of current ZEISS service agreements. Trade-in values are dependent upon model, configuration and condition of the system.

†Availability of features depends on model and configuration